

# Sequence Map

Quickly navigate your Sequence messages. +

- Request Email Address
- First Name
- Last Name
- When
- NOW
- LATER
- What?

# Sequence Steps

Sort or Edit Messages? Edit Mode

## Request Email Address

**Message to send**  
Let's get you registered for the LinkedIn Email List Webinar! To get started, what's your email?  
If you don't want texts from us, text STOP to this number.  
156 characters. Estimate only, merged content length will vary.

**Insert Merge Field**  
Select a field to insert it +  
If this is a new contact, then you will only have information that was stored in previous steps.

**Include the following media (MMS):**  
Link to the media you want included.  
Media will be displayed on user's phone. [Learn about MMS file size limitations.](#)

**When a response to this message is received...**  
**Save the response to this field**  
Email +

# What should happen next?

**Which message should be sent next?**

- The Next Message (the one below this)
- Let Me Decide (configure conditions)
- Don't Send Anything (finish)

## Sequence Tagging and Next Step Conditions

**Do not configure this section unless you are expecting a response**  
These actions will only trigger if a response is received. If you choose to configure this section, the contact will remain locked in this sequence until a response is received, or the sequence expires (24 hours). While locked, the next message from this record will not trigger any other SMS Sequences.

**After a response is received...**  
Conditions are evaluated from top to bottom, **after a response has been received**. Only the actions from the first matching condition will occur.

Add Condition - (Tagging and Next Message)

**Apply this tag if the response meets none of the criteria, or none are configured**  
Don't apply a tag +

## First Name

Remove

**Message to send**  
First Name  
10 characters. Estimate only, merged content length will vary.

**Insert Merge Field**  
Select a field to insert it +  
If this is a new contact, then you will only have information that was stored in previous steps.

**Include the following media (MMS):**  
Link to the media you want included.  
Media will be displayed on user's phone. [Learn about MMS file size limitations.](#)

**When a response to this message is received...**  
**Save the response to this field**  
First Name +

**What should happen next?**  
**Which message should be sent next?**

- The Next Message (the one below this)
- Let Me Decide (configure conditions)
- Don't Send Anything (finish)

## Last Name

Remove

**Message to send**  
Last Name  
9 characters. Estimate only, merged content length will vary.

**Insert Merge Field**  
Select a field to insert it +  
If this is a new contact, then you will only have information that was stored in previous steps.

**Include the following media (MMS):**  
Link to the media you want included.  
Media will be displayed on user's phone. [Learn about MMS file size limitations.](#)

**When a response to this message is received...**  
**Save the response to this field**  
Last Name +

**What should happen next?**  
**Which message should be sent next?**

- The Next Message (the one below this)
- Let Me Decide (configure conditions)
- Don't Send Anything (finish)

## When

Remove

**Message to send**  
If you want to take the webinar now text NOW to this number.  
If you want to take the webinar at a later date text LATER to this number.  
138 characters. Estimate only, merged content length will vary.

**Insert Merge Field**  
Select a field to insert it +  
If this is a new contact, then you will only have information that was stored in previous steps.

**Include the following media (MMS):**  
Link to the media you want included.  
Media will be displayed on user's phone. [Learn about MMS file size limitations.](#)

**When a response to this message is received...**  
**Save the response to this field**  
Don't store it +

**What should happen next?**  
**Which message should be sent next?**

- The Next Message (the one below this)
- Let Me Decide (configure conditions)
- Don't Send Anything (finish)

**If the response EQUALS ANY of the following words/phrases:**  
\*now\*

Not case sensitive. Use asterisks (\*) for a "contains" comparison.  
Eg: inputting "yes\*" will match the message "Hi, yes please."

**Which tag should be applied when this condition is met?**  
Don't apply a tag +

**Which Sequence Message should be sent next when this condition is met?**  
NOW +

**Condition: Equals / Contains** Remove

**If the response EQUALS ANY of the following words/phrases:**  
\*lat\*

Not case sensitive. Use asterisks (\*) for a "contains" comparison.  
Eg: inputting "yes\*" will match the message "Hi, yes please."

**Which tag should be applied when this condition is met?**  
Don't apply a tag +

**Which Sequence Message should be sent next when this condition is met?**  
LATER +

## NOW

Remove

**Message to send**  
Here is a link to take the webinar now!  
<https://storylinevisual.com/>  
69 characters. Estimate only, merged content length will vary.

**Insert Merge Field**  
Select a field to insert it +  
If this is a new contact, then you will only have information that was stored in previous steps.

**Include the following media (MMS):**  
Link to the media you want included.  
Media will be displayed on user's phone. [Learn about MMS file size limitations.](#)

**When a response to this message is received...**  
**Save the response to this field**  
Don't store it +

**What should happen next?**  
**Which message should be sent next?**

- The Next Message (the one below this)
- Let Me Decide (configure conditions)
- Don't Send Anything (finish)

## LATER

Remove

**Message to send**  
Here is a link to see future time to take the webinar.  
<https://storylinevisual.com/>  
84 characters. Estimate only, merged content length will vary.

**Insert Merge Field**  
Select a field to insert it +  
If this is a new contact, then you will only have information that was stored in previous steps.

**Include the following media (MMS):**  
Link to the media you want included.  
Media will be displayed on user's phone. [Learn about MMS file size limitations.](#)

**When a response to this message is received...**  
**Save the response to this field**  
Don't store it +

**What should happen next?**  
**Which message should be sent next?**

- The Next Message (the one below this)
- Let Me Decide (configure conditions)
- Don't Send Anything (finish)

## What?

Remove

**Message to send**  
Hmm... That didn't make sense.  
Do you want to take the webinar now or later?  
79 characters. Estimate only, merged content length will vary.

**Insert Merge Field**  
Select a field to insert it +  
If this is a new contact, then you will only have information that was stored in previous steps.

**Include the following media (MMS):**  
Link to the media you want included.  
Media will be displayed on user's phone. [Learn about MMS file size limitations.](#)

**When a response to this message is received...**  
**Save the response to this field**  
Don't store it +

**What should happen next?**  
**Which message should be sent next?**

- The Next Message (the one below this)
- Let Me Decide (configure conditions)
- Don't Send Anything (finish)

Add Condition - (Tagging and Next Message)

**Apply this tag if the response meets none of the criteria, or none are configured**  
Don't apply a tag +

**If none of the criteria are met, which sequence should be sent next?**  
What? +

Add Sequence Step Message

**Additional Options**

- Create a Note on the contact record with this conversation.

**Which Note Type?**  
Other +

**If this number has opted out of receiving text messages, apply this tag:**

**Condition: Equals / Contains** Remove

**If the response EQUALS ANY of the following words/phrases:**  
\*now\*

Not case sensitive. Use asterisks (\*) for a "contains" comparison.  
Eg: inputting "yes\*" will match the message "Hi, yes please."

**Which tag should be applied when this condition is met?**  
Don't apply a tag +

**Which Sequence Message should be sent next when this condition is met?**  
NOW +

**Condition: Equals / Contains** Remove

**If the response EQUALS ANY of the following words/phrases:**  
\*later\*

Not case sensitive. Use asterisks (\*) for a "contains" comparison.  
Eg: inputting "yes\*" will match the message "Hi, yes please."

**Which tag should be applied when this condition is met?**  
Don't apply a tag +

**Which Sequence Message should be sent next when this condition is met?**